

Public Sector Practice

Risk Solutions for the Public Sector



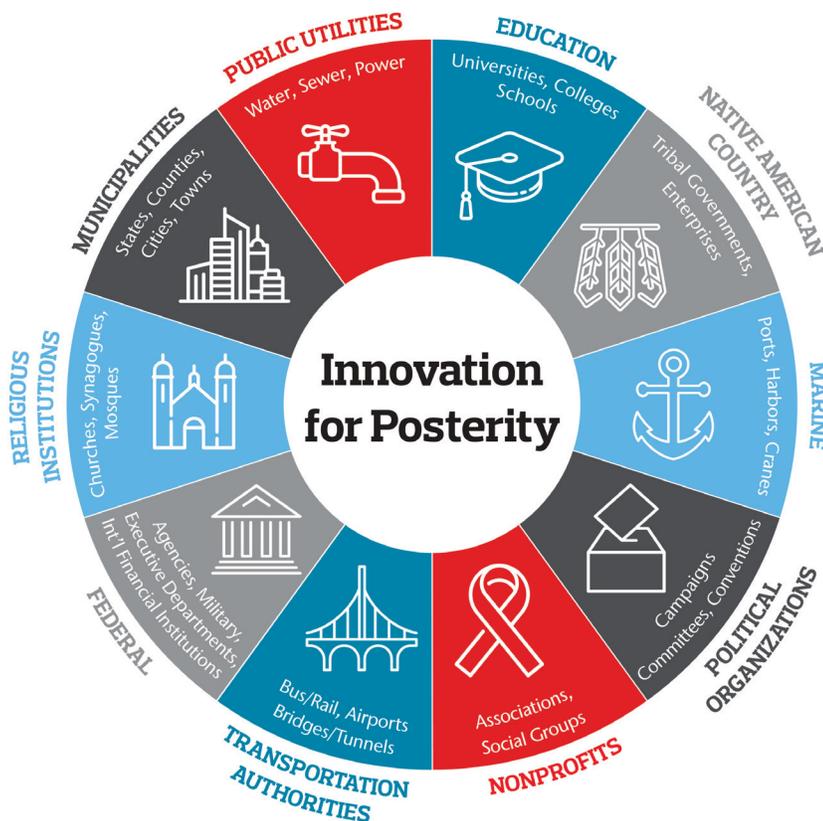
AON



◆ Industry Knowledge
Providing Tailored
Solutions

Risk Thought Leadership for Governmental, Quasi-governmental, Civil, Social and Educational Organizations

Aon's Public Sector Practice has developed solutions for many clients. In the United States alone, we have strong, long-term relationships with the following risk profiles:



Risk Advice and Services from Recognized Specialists in the Public Sector

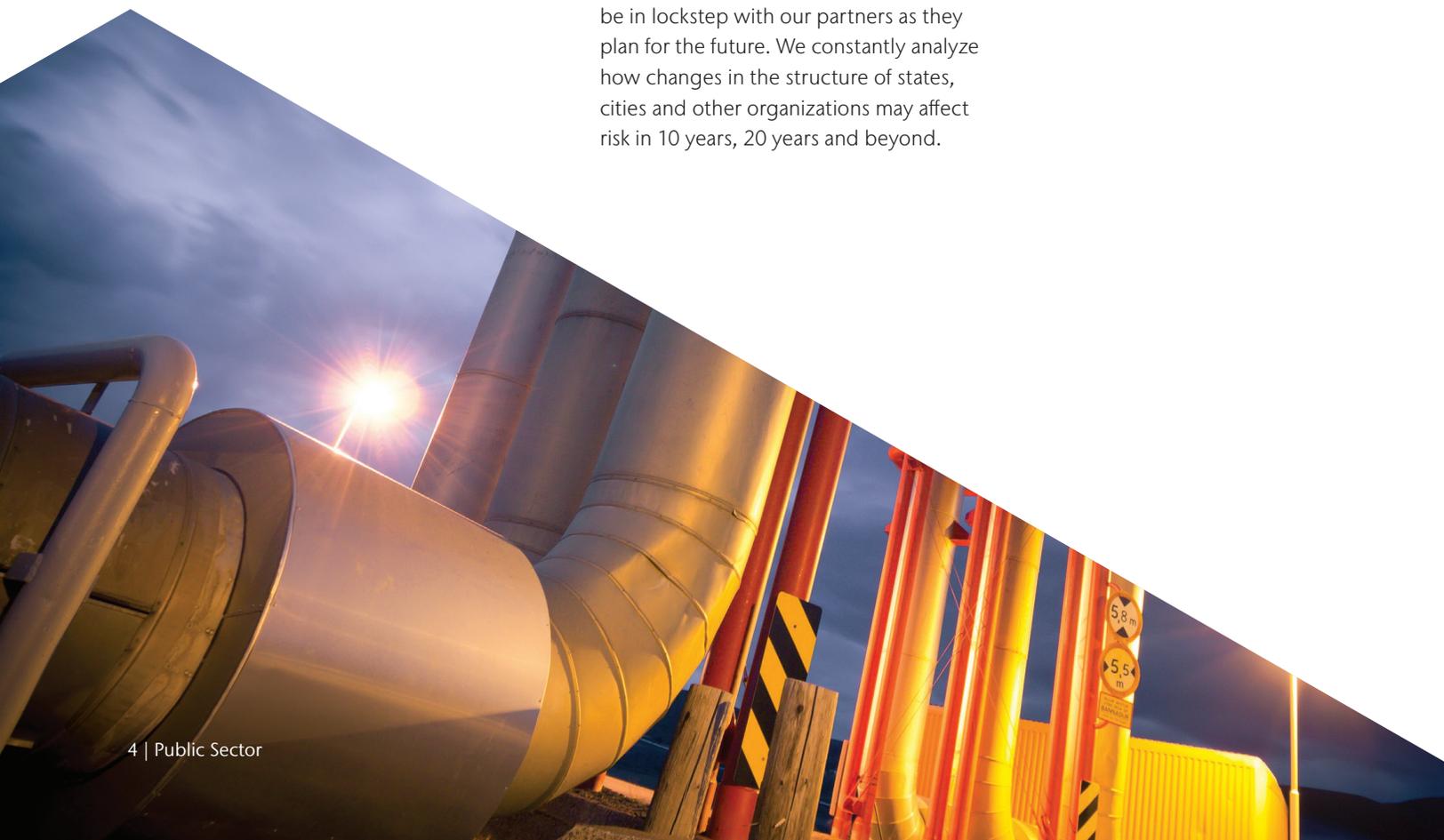
Shrinking budgets and staff, new regulations and increased demand for services are forcing today's risk executives to do more with less. In addition, climate change, technological advances and population growth continue to stress the existing infrastructure and change both the levels and types of risk present.

To address these challenges, Aon Risk Solutions turns to its Public Sector Practice, a team of professionals serving our governmental, quasi-governmental and other public sector clients.

Nationally, the practice has a network of more than 60 colleagues who serve in account management, brokerage, sales, claims, risk control, actuarial and additional areas. Moreover, our national group is part of a global network of public sector practices that includes Canada, the United Kingdom and Australia. Aon professionals in these countries share information and insight, enabling our clients to remain informed of global trends.

Aon uses creative and forward-thinking techniques to respond to our clients' needs. Our team provides solutions to address the unique risk challenges of rapidly developing social and economic conditions.

As a service provider, we know that we must be in lockstep with our partners as they plan for the future. We constantly analyze how changes in the structure of states, cities and other organizations may affect risk in 10 years, 20 years and beyond.





You Benefit by Accessing the Resources of Aon for Your Risk Solutions

- Recognition and respect from the global marketplace where over USD 50 billion in annual premiums is placed
- A global network supporting local professionals with experience in the public sector
- Up-to-the-minute knowledge of changing regulations and laws
- Sophisticated technology solutions
- An unwavering commitment to the highest levels of service for our clients
- Specialty programs, products and services
- An unparalleled range of services in risk, reinsurance and human resources
- A single team with a broad range of skills to meet your needs

+50
Billion in annual
premiums placed

An unwavering
commitment to the
highest levels of
service for our clients

Capabilities and Client Services

Aon Client Promise®

The Aon Client Promise describes the way we work together with our clients, what they can expect from us, and the value we will deliver. It is our promise to ensure our clients receive value and personalized service based on their individual business needs. Comprised of five pillars – partnership, expertise, innovation, excellence, and results – the Aon Client Promise articulates the commitment we make to our clients.

Aon Risk/View Data & Analytics

Together with our brokers, Aon Risk/View ensures that you receive the full benefit of our most relevant and impactful analytics. Simply, Aon Risk/View provides the data & analytics that empower the superior solutions Aon delivers to you, everyday.

Aon Risk/View is also a critical lever in delivering on the Aon Client Promise through our ability to optimize placement design and broking results as well as in strengthening insurers' value proposition to our clients through benchmarking, market trends, top risks, Aon industry presence, and market indices.

Armed with accurate and timely data, Aon professionals help our clients better understand which programs are most competitive, what their peers are paying, and how to develop programs that improve coverage while containing costs.

We have detailed knowledge of specialty coverages for exposures that include:

- Clinics
- Crime
- Cyber risk
- Educators
- Environmental
- Fiduciary responsibility
- Firefighters and EMTs
- Historical property
- Law enforcement
- Public officials
- Special events

Our products and services include:

Alternative risk financing

- Captives
- Pooling
- Self-insurance

Total cost of risk analysis

Actuarial and analytics

- LAMBDA – litigation management
- Loss forecasting
- Accruals and budgets
- Cost allocations
- Feasibility studies

Risk control and claims consulting

Construction

- Builder's risk
- Wrap-up

Diversity and disadvantaged business participation

About Aon

Aon plc (NYSE:AON) is a leading global professional services firm providing a broad range of risk, retirement and health solutions. Our 50,000 colleagues in 120 countries empower results for clients by using proprietary data and analytics to deliver insights that reduce volatility and improve performance.

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