

Aon Client Treaty

Empowering results for clients using data & analytics

Developing the treaty

As part of our continued commitment to developing superior solutions for our clients, Aon is pleased to offer exclusive access to Aon Client Treaty.

Aon spent a considerable amount of time building the data set behind Aon Client Treaty, conducting analysis and modelling across a portfolio of over one million individual locations worldwide. Drawing on information from 64,000 policy transactions, 120 different classes of business, and 157 countries and territories, we built a data room that enabled Lloyd's underwriters, led by XL Catlin, to carry out comprehensive due diligence on the risk portfolio and bring underwriting rigour to the creation of our first Aon Client Treaty.

Aon Client Treaty enables our clients to access 20% of pre-secured, unique Lloyd's co-insurance capacity on any order¹ placed through Aon's Global Broking Centre (GBC) in London. This solution encompasses virtually every industry segment, product range, and geography underwritten in the London market.

With a truly international footprint, this treaty will bring A+ rated² Lloyd's security and its specialist underwriting capabilities to all eligible Aon clients that transact business through the GBC in London.

Aon Client Treaty applies sophisticated data & analytics and portfolio underwriting techniques to deliver a highly differentiated solution for our clients.

Karl Hennessy - President, Aon Broking

¹ For risks that satisfy pre-agreed criteria

² S&P's rating of Lloyd's

Risk. Reinsurance. Human Resources.

Characteristics of the treaty

20%

unique
co-insurance
capacity

Pre-secured capacity

- Automatic pre-secured co-insurance capacity of 20% of any order placed in the London market through the GBC
- Applies to annual and most multi-year client contracts incepting on or after 1 January 2016
- Applies to business placed through the GBC in London

**Extensive
eligibility
for clients**

Global scope

- Every industry segment underwritten in the London market, other than nuclear risks
- Every class of insurance underwritten in the London market, other than political risk, trade credit, and certain minor exceptions
- Every geography underwritten in the London market where Lloyd's is licensed to do business

About Aon

Aon plc (NYSE:AON) is a leading global provider of risk management, insurance brokerage and reinsurance brokerage, and human resources solutions and outsourcing services. Through its more than 69,000 colleagues worldwide, Aon unites to empower results for clients in over 120 countries via innovative risk and people solutions. For further information on our capabilities and to learn how we empower results for clients, please visit aon.com

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**Lloyd's
infrastructure**

Established process

- Capacity secured exclusively from Lloyd's syndicates
- Highly efficient claims agreement and settlement via the Lloyd's Claims Scheme
- A+ rated paper, backed by the Lloyd's Chain of Security

**Automatic
follow-form**

Consistent coverage

- Automatically follows the pricing, wording, terms and conditions of the lead underwriter for the London order

AON
Empower Results®

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