

Marine & Energy

Global ReSpecialty

In the Marine and Energy market, insurers face unprecedented challenges, including intense pricing competition, ever changing conditions, and uncertainty surrounding their catastrophe exposures. As your trusted advocate in the global re/insurance marketplace, Aon Benfield provides quantitative and qualitative analyses that help make more informed business decisions.

Our worldwide experts have a unique understanding of global risk and market dynamics. The team's range of industry leading solutions ensures that each client receives the product that is most appropriate given individual business requirements.

Global Reach With Local Expertise

Our integrated global teams work together to deliver customized capital services that enable every client to take advantage of their unique opportunities and overcome their business challenges.

We believe that the only way to bring true value to your business is by first understanding the obstacles you face. Through careful evaluation we assemble a team of experts from every relevant part of our firm that will have a direct positive impact on your bottom line.

Our mission is simple: to deliver quantifiable results to your organization. Our Marine and Energy team provides a complete range of product solutions, including:

- Power / Utility
- Onshore Energy
- Offshore Energy
- Hull (Blue and Brown Water)
- Yachts
- Inland Marine
- Terrorism
- Marine and Energy Liability inc. Protection and Indemnity
- Fine Art and Specie
- Cargo
- War
- Political Risk

Leadership in Marine & Energy

Aon Benfield is the premier Marine and Energy intermediary – by experience, market share, product development, depth and diversity.

- Places USD550 million of non-proportional reinsurance premium into the global markets annually
- Represents in excess of 120 Marine and Energy clients worldwide
- Provides clients with access to the world's premier reinsurers, both traditional and non-traditional
- More than 80 dedicated Marine and Energy reinsurance specialists throughout the world

Global ReSpecialty

Global ReSpecialty comprises more than 130 colleagues operating across 60 product lines, including Aviation, Marine & Energy, and Non-Marine Retrocession. As the leaders and pioneers in the industry Global ReSpecialty has the resources to work with every part of our clients' businesses with capabilities that span multiple lines and territories. Together, and with other integrated Aon Benfield teams, we take a holistic view of your business and objectives and use our expertise and analytical tools to act as your risk management advisor.

Actuarial Capabilities

Aon Benfield's actuaries provide clients with tailored actuarial studies and data-grounded answers to important questions about treaty, facultative and capital markets risk transfer options, as well as corporate risk tolerance and risk appetite. Covering all classes of traditional and non-traditional reinsurance and capital markets transactions, as well as Enterprise Risk Management strategic development, the team's expertise is far-reaching and includes:

- Reinsurance structure evaluation
- Risk transfer program optimization
- Risk-return trade-offs
- Portfolio modeling and risk aggregation
- Rate monitoring
- Exposure and experience analyses
- Calculating economic, regulatory and rating agency capital adequacy
- Capital allocation and product-level strategic planning

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Catastrophe Modeling Capabilities

Effective catastrophe management is an essential part of an insurer's business model. In particular, Marine and Energy exposures require comprehensive risk assessment, risk transfer and risk mitigation strategies. Utilizing a range of the most highly-regarded catastrophe models, our analysts overcome data and modeling limitations to provide clients with a comprehensive view of their portfolios.

About Aon Benfield

Aon Benfield, a division of Aon Corporation (NYSE: AON), is the world's leading reinsurance intermediary and full-service capital advisor. We empower our clients to better understand, manage and transfer risk through innovative solutions and personalized access to all forms of global reinsurance capital across treaty, facultative and capital markets. As a trusted advocate, we deliver local reach to the world's markets, an unparalleled investment in innovative analytics, including catastrophe management, actuarial and rating agency advisory. Through our professionals' expertise and experience, we advise clients in making optimal capital choices that will empower results and improve operational effectiveness for their business. With more than 80 offices in 50 countries, our worldwide client base has access to the broadest portfolio of integrated capital solutions and services. To learn how Aon Benfield helps empower results, please visit aonbenfield.com.