

Aon Structured Credit & Political Risk

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Aon Structured Credit & Political Risk (SCPR) is focused on transaction-based emerging market risk. Operating from our regional specialist hubs in Singapore, London, New York and Miami, we serve clients across a wide spectrum of business sectors including banking & finance, manufacturing & engineering, exports & imports, technology, media & telecoms, natural resources & construction, power & infrastructure. We structure and arrange risk transfer and management programmes which respond in the event of payment default or adverse political actions, which help facilitate and grow our clients' businesses.

Emerging markets are increasingly important as businesses look to alternative areas for growth. However, in these often politically volatile less mature economies your assets, contracts and loans can be adversely affected by external macro-economic shocks or the actions of the incumbent or new government in the country concerned. The range of possible actions that can be taken by such governments is very broad and often leads to increased costs, penalties, forced shutdowns, and loss of profit.

Unforeseen political events can lead to:

- Confiscation, expropriation or nationalisation of assets or forced abandonment
- Imposition of export/import embargoes or cancellation of export/import licenses
- Physical damage to assets from political violence
- Termination of or default on contracts
- Non-payment or moratorium due to exchange transfer and currency inconvertibility
- Non-delivery/shipment of goods
- Calling of on-demand bid or contract bonds and guarantees for unfair or political reasons

- Non-payment by government and/or government owned entities of debt to financial institutions
- Non-payment by private entities of trade related debt to financial institutions
- We can also provide bespoke services if required

Aon SCPR Can Help You:

- Mitigate cross-border payment risk and/or political risk to protect your balance sheet
- Open up new territories, new opportunities to achieve higher margins
- Offer customers improved terms of financing
- Alleviate pressure on / leverage internal country or counter-party credit limits
- Improve internal rates of return on capital / investment
- Improve transactional credit ratings – reduce risk weighted asset value against which Tier 1 capital is held and achieve capital relief

Our Products and Services

All our products can be tailored to cover the particular demands of your business, the territories in which you operate and their respective financial, economic, political and legal environments. Aon SCPR's product range spans the full spectrum of business sectors and includes:

- Political Risk Insurance for Lenders and Equity Investors
- Trade Credit Insurance
- Structured Finance for Exports & Commodities
- Sovereign, FI and Corporate Loans
- Project Finance
- Asset Finance (including Aviation Finance)
- Supply Chain Finance

We're here to empower results

To learn more about how we can create custom solutions for your organisation, please contact:

Miles Johnstone
+65.6512.0226
miles.johnstone@aon.com

Christina Chua
+65.6239.8721
christina.chua@aon.com

Irys See
+65.6313.7096
irys.see@aon.com

Les Collett
+852.2862.4295
les.collett@aon.com

Aon Structured Credit & Political Risk (SCPR) has developed a unique approach to political risk and credit risk management. We place a great emphasis on analytics, modelling and consulting alongside designing the most appropriate risk transfer solutions, which provide a bespoke first class service to our clients. The aim of these differentiators (“tools”) is to provide a unique approach to political risk and credit risk management in order keep Aon and its clients ahead of the curve. Two of these are:

RateTracker

Our expertise is empowered by data. RateTracker is Aon’s live platform which provides historic and current market rates and average capacities for transactions. It facilitates accurate and instant benchmarking and acts as a valuable reporting tool.

It contains:

- Number of transactions over 7,000
- Insurer indications (rates & capacity) over 100,000
- Data reference points 120,000
- Obligors & Beneficiaries over 2,000
- Number of countries 200
- Product lines 35
- Insurers 65

Portfolio Manager

Used by clients who have a large purchasing agenda and tailored to any client’s requirements, Portfolio Manager is a web based tool that monitors a client’s portfolio of exposures (including amortisation). It therefore provides an instant historical, current and/or future in-depth analysis of country, obligor and counterparty exposures.

We regularly organise economic seminars, industry specific events, training sessions and policy refreshers, extending complimentary invites to our clients and partners.

About Aon

Aon plc (NYSE:AON) is a leading global provider of risk management, insurance brokerage and reinsurance brokerage, and human resources solutions and outsourcing services. Through its more than 72,000 colleagues worldwide, Aon unites to empower results for clients in over 120 countries via innovative risk and people solutions. For further information on our capabilities and to learn how we empower results for clients, please visit: <http://aon.mediaroom.com>

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Risk. Reinsurance. Human Resources.