

# Global Clinical Trials Capabilities Overview

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Helping clients conduct and monitor clinical trials worldwide

Clinical trials represent an essential step in the process of regulatory approval and marketing, and are critical to the long-term success of any life science company. Clinical trials insurance supports this process in two important ways: it protects the life science company from liability arising from the trial and second, it provides the documentation necessary to support the regulatory filing so that the authorities will grant approval to conduct the trial.

International clinical trials present even more complex challenges:

- Local certificates are almost always required for regulatory filings and most countries' regulatory authorities have specific requirements for insurance certificates.
- Turnaround time for certificate issuance is longer because local admitted insurance companies must be used.
- Delays or errors in certification can result in delays in regulatory filings and approvals by ethics committees, ministries of health and other oversight authorities.

As local regulatory and ethics committee requirements vary from country to country, it is often necessary to access local clinical trials insurance markets to arrange coverage recognized

and accepted by ethics committees. Aon has clinical trial specialists within our Life Sciences industry practice who can develop programs to protect you from liabilities and make sure certificates are issued to support the filing that allows your clinical trial to proceed. The Life Sciences industry practice also maintains a proprietary database that outlines the regulations, ethics committee requirements and market practices for clinical trials insurance in more than 80 countries.

This database is updated regularly to adapt to the changing market environment. As a result, the Aon offices are well versed in local regulatory requirements and the insurance coverages that are needed to meet those requirements.

We're here to empower results

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## Key Features and Benefits

Our many international clinical trials clients range from life science companies beginning trials outside the United States to well-established pharmaceutical companies with a large volume of international clinical trial certificates coordinated through multiple centers around the world. Our clients also include a number of Clinical Research Organizations (CROs).

Our services include:

- Managing controlled master programs arranged with insurers capable of issuing certificates in most countries around the world using insured, fronted and captive programs
- Engaging Aon network offices when in-country placements are needed or to work with local client trial managers and CROs
- Coordinating clinical trial certificates with trial managers and CROs to satisfy certificate requirements
- Maintaining Aon's proprietary database of global clinical trials regulations, available to clients via AonLine's secure Internet connection

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## The Aon Difference

Aon's Life Sciences industry practice team can help you identify and manage the exposures that emerge while conducting business in diverse countries and regions around the world. Our expertise extends to providing captive programs when needed, and coordinating clinical trials to ensure that trial managers in different countries around the world obtain the necessary certificates in a timely manner. By implementing an integrated, cost-effective risk management program, you will establish consistent global coverage, improve risk control and protect your critical assets.

## About Aon

Aon plc (NYSE:AON) is a leading global provider of risk management, insurance, and reinsurance brokerage, and human resources solutions and outsourcing services. Through its more than 69,000 colleagues worldwide, Aon unites to empower results for clients in over 120 countries via innovative and effective risk and people solutions and through industry-leading global resources and technical expertise. Aon has been named repeatedly as the world's best broker, best insurance intermediary, best reinsurance intermediary, best captives manager, and best employee benefits consulting firm by multiple industry sources. Visit [aon.com](http://aon.com) for more information on Aon and [aon.com/manchesterunited](http://aon.com/manchesterunited) to learn about Aon's global partnership with Manchester United.