

# Captive Benchmarking Report

## Bermuda

For more information please visit [www.aon.com/captives](http://www.aon.com/captives)

### Aon Insurance Managers (AIM) is a leading professional services firm in Bermuda

AIM manages 161 re/insurance entities with a multidisciplinary team of over 50 professionals. AIM has three distinct business units – Captive Management, Commercial Re/insurance (including both life and non-life) and Insurance Linked Securities. AIM also manages White Rock Bermuda Ltd., a Segregated Accounts Company that offers fronting, retention cells, warehousing, market access and collateralized reinsurance solutions.

### Headline numbers

**161** entities managed

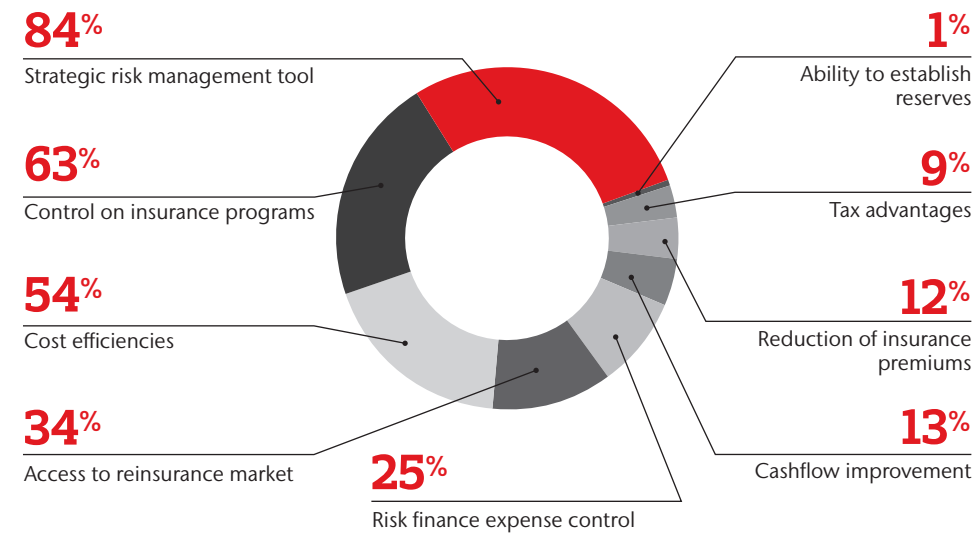
**\$5.6bn** in Gross Written Premium

### Top 5 parent industries

MANUFACTURING	12%	ENERGY	8%
FINANCIAL INSTITUTIONS	10%	FOOD SYSTEM, AGRIBUSINESS & BEVERAGE	8%
HEALTHCARE SERVICES	9%		

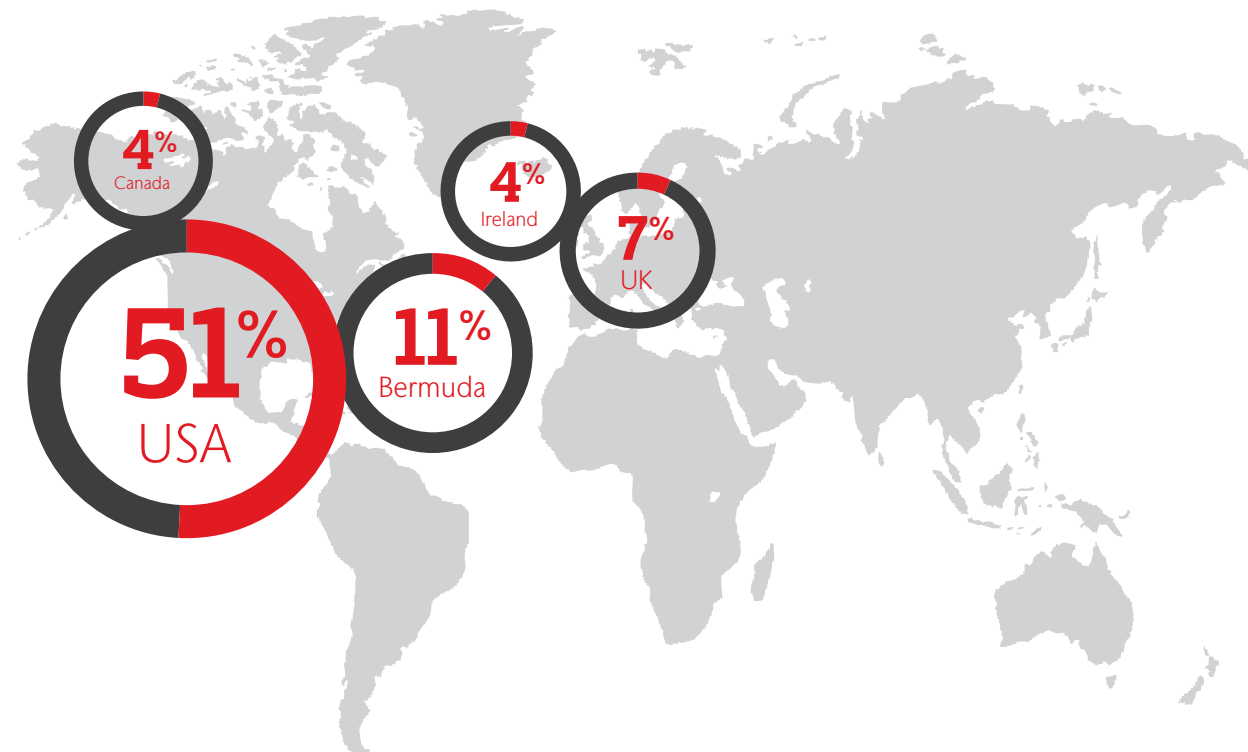
Source – Aon Captive Benchmarking Survey

### Reasons for setting up a captive

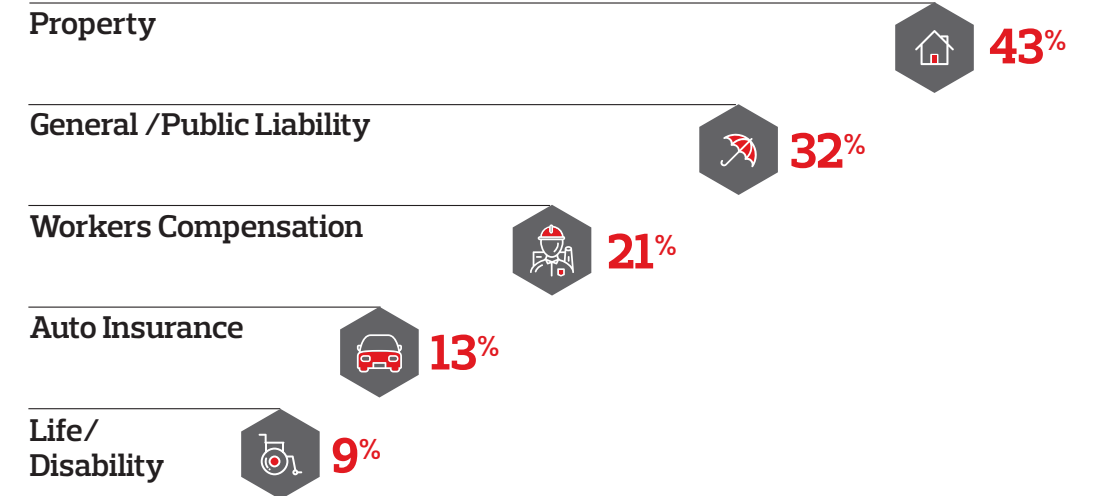


### Parent country of captives


Parent Size	Number of captives
>\$100bn	3
\$50bn–100bn	7
\$25bn–50bn	12
\$10bn–25bn	25
\$5bn–10bn	24
\$1bn–5bn	32
<\$1bn	16
Undisclosed	42



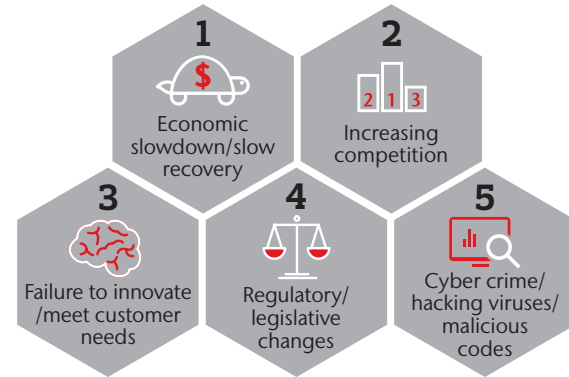
### Lines of business written



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## Top five emerging risks by 2020



Source — Aon Global Risk Management Survey 2017

## Aon Captive & Insurance Management

Aon Captive & Insurance Management delivers value to clients by focusing on management, control and reduction of clients' total cost of risk.

**1,191**  
insurance entities managed worldwide



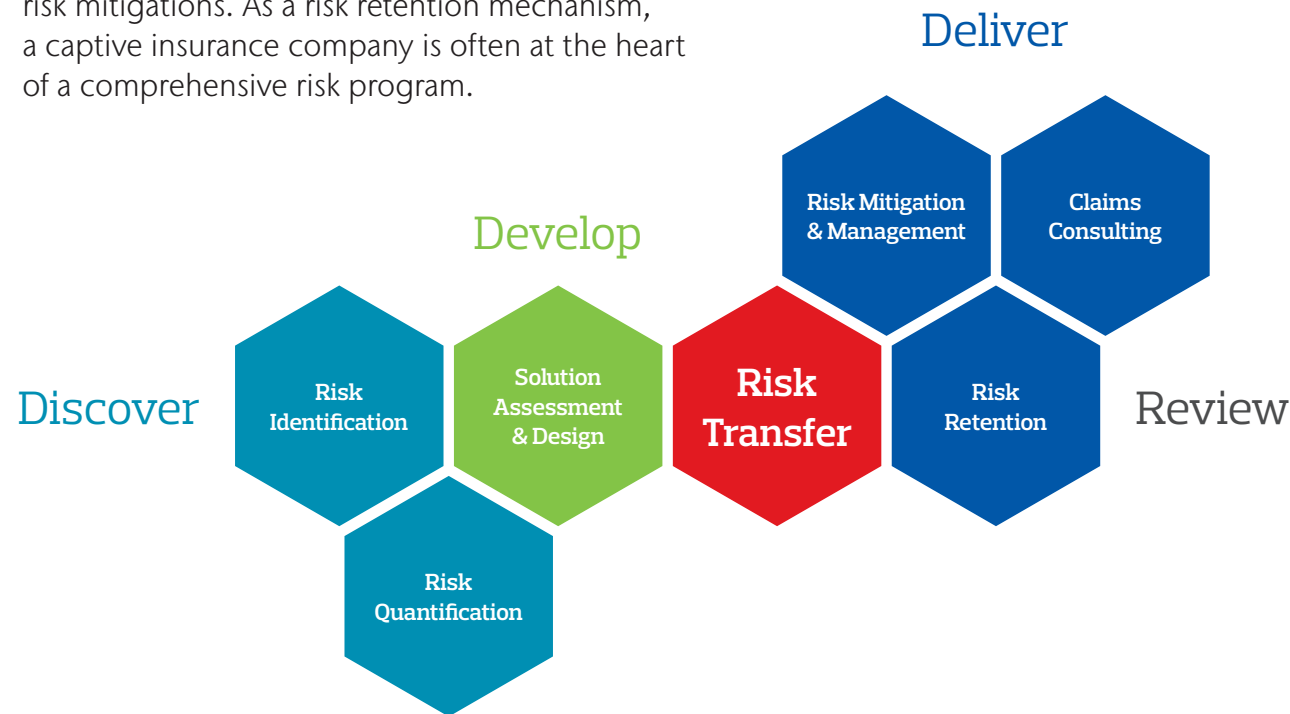
**14%**  
of the captive management market

**\$31bn**  
total premiums

Our clients generate total premiums of over US\$31 billion per annum through managed insurance vehicles

## How we help clients

We help our clients identify and quantify the risks they face; by assisting them with the selection of the appropriate risk transfer, risk retention, and risk mitigations. As a risk retention mechanism, a captive insurance company is often at the heart of a comprehensive risk program.



## Current top ten risks

	% of respondents indicating as top ten risk	% with loss	% with plans in place
Damage to reputation/brand	<b>52%</b>	<b>10%</b>	<b>51%</b>
Economic slowdown/slow recovery	<b>49%</b>	<b>45%</b>	<b>30%</b>
Increasing competition	<b>44%</b>	<b>42%</b>	<b>45%</b>
Regulatory/legislative changes	<b>43%</b>	<b>24%</b>	<b>44%</b>
Cyber crime/hacking/viruses/malicious codes	<b>39%</b>	<b>10%</b>	<b>79%</b>
Failure to innovate/meet customers needs	<b>37%</b>	<b>35%</b>	<b>59%</b>
Failure to attract or retain top talent	<b>34%</b>	<b>19%</b>	<b>57%</b>
Business interruption	<b>33%</b>	<b>17%</b>	<b>67%</b>
Political risk/uncertainties	<b>27%</b>	<b>23%</b>	<b>27%</b>
Third party liability (incl. E&O)	<b>27%</b>	<b>26%</b>	<b>70%</b>

Source — Aon Global Risk Management Survey 2017

## Contact us

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