

Insurance Brokerage and Risk Advisory Services for Consulting Firms

Our Design & Consulting Firms Practice helps consulting firms manage risk and gain access to capital to mitigate risk-based financial volatility arising from their practices. We provide our consulting firm clients with the most comprehensive and cost-effective risk financing solutions available, no matter where in the world our clients practice.

Overview

Aon is the only insurance broker with a unified global team dedicated solely to providing specialized insurance brokerage and risk advisory services to consulting and other professional service firms. Aon's Professional Services practice focuses on the needs of lawyers, solicitors and notaries, accountants, consultants, actuaries, and architects, engineers, and other design professionals.

The Professional Services team is comprised of over 200 specialists and represents more consulting and professional service firms than any other broker in the world. Our practitioners understand the consulting sector challenges and have the experience to address the specific needs of our consulting firm clients.

We provide strategic advice, placement and service of stand-alone and blended insurance and reinsurance programs, including alternative risk financing products, for the following lines of coverage:

- Professional Liability / Errors & Omissions
- Employment Practices Liability
- Management Liability / Directors & Officers, including "Side A" Coverage
- Property Insurance, including Business Interruption
- Workers' Compensation / Employers Liability
- General Liability, Automobile Liability and Umbrella Liability (Domestic and International)
- Crime, Fiduciary, and Kidnap, Ransom and Extortion
- Group Personal Umbrella Programs
- Travel Accident
- Cyber Risk

We're here to empower results

To learn more about our services for consulting firms, please contact:

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Our Value-Added Services

Loss Prevention / Risk Management

- Aon is the only broker with dedicated loss prevention and risk management specialists for professional service firms. Our loss prevention efforts are carefully tailored to our clients' needs based on our team's substantial experience.

Claims Advocacy and Collection

- Our industry-leading practitioners include dedicated claims advocacy counsel and claims collection specialists with over 25 years of claims-handling experience. We have collected over US\$6 billion in professional liability claims on behalf of our clients.

Why Professional Services?

We leverage our unique and extensive knowledge of issues relevant to consulting firms, our market access and expertise, and our integrated global platform, to benefit our clients. Professional Services focuses on the individual client, building a dedicated team whose leader is accountable to that client, with the power to identify customized solutions and deliver them flexibly worldwide, deploying our global strengths wherever the client needs them.

Unique and Extensive Knowledge

- We have over 75 years of experience providing insurance to professional service firms.
- We create innovative insurance solutions tailored to meet the specific needs of our individual clients, rather than accepting "off-the-shelf" products offered by insurance markets.
- We collect superior proprietary risk information that allows us to provide our clients with industry-leading benchmarking data.



Market Access and Expertise

- We are the largest producer to virtually all key insurers throughout the world that underwrite professional service firms, placing approximately US\$1 billion of premium annually.
- We have more information on markets and rates than any other broker or insurer.
- Our size and market position, together with our dedicated brokerage specialists, allow us to negotiate proprietary products, enhancing endorsements and manuscript policies recognizing the unique exposures that our clients face.
- We maintain active relationships with insurance company senior management, product line managers, line underwriters, and claims professionals to ensure appropriate points of access for our clients and, most importantly, responsive claims resolution.



Integrated Global Platform

- Our practitioners reside where our clients do and are able to respond instantly to issues affecting our clients on a local or global level.
- Our global platform allows us to reach insurance markets and new sources of capital anywhere in the world on behalf of our clients.



Dedicated Team

- We bring our global practitioners together to form client service teams that have the right combination of industry, subject matter and geographical experience.
- We support our clients' strategic objectives domestically and globally.

