

# Global Clinical Trials Capabilities Overview

---

Helping clients conduct and monitor clinical trials worldwide

Clinical trials represent an essential step in the process of regulatory approval and marketing, and are critical to the long-term success of any life science company. Clinical trials insurance supports this process in two important ways: it protects the life science company from liability arising from the trial and second, it provides the documentation necessary to support the regulatory filing so that the authorities will grant approval to conduct the trial.

International clinical trials present even more complex challenges:

- Local certificates are almost always required for regulatory filings and most countries' regulatory authorities have specific requirements for insurance certificates.
- Delays or errors in certification can result in delays in regulatory filings and approvals by ethics committees, ministries of health and other oversight authorities.
- Partnering with insurance markets whose paper is recognized and accepted by the authorities and who are capable of providing the required level of service at competitive pricing is paramount.

As local regulatory and ethics committee requirements vary from country to country, it is often necessary to access local resources to arrange coverage recognized and accepted by ethics committees. Aon has clinical trial specialists within our Life Sciences industry practice who can develop programs to protect you from liabilities and make sure certificates are issued to support the filing that allows your clinical trial to proceed. The Life Sciences industry practice also maintains a proprietary database that outlines the regulations, ethics committee requirements and market practices for clinical trials insurance in more than 80 countries.

This database is updated regularly to adapt to the changing market environment. As a result, the Aon offices are well versed in local regulatory requirements and the insurance coverages that are needed to meet those requirements.

We're here to  
empower results

**James Walters**  
Managing Director  
Life Sciences Practice  
1.215.255.1795  
james.walters@aon.com

**Edwin Albers**  
Director,  
Life Sciences Practice  
1.503.306.2866  
edwin.albers@aon.com

**Roland Skenderi**  
Vice President,  
Life Science Practice  
1.215.255.1782  
roland.skenderi@aon.com

---

## Key Features and Benefits

Our many international clinical trials clients range from life science companies beginning trials outside the United States to well-established pharmaceutical companies with a large volume of international clinical trial certificates coordinated through multiple centers around the world. Our clients also include a number of Clinical Research Organizations (CROs).

Our services include:

- Managing controlled master programs arranged with insurers capable of issuing certificates in most countries around the world using insured, fronted and captive programs
- Engaging Aon network offices when in-country placements are needed or to work with local client trial managers and CROs
- Coordinating clinical trial certificates with trial managers and CROs to satisfy certificate requirements
- Maintaining Aon's proprietary database of global clinical trials regulations, available to clients via AonLine's secure Internet connection

---

## The Aon Difference

Aon's Life Sciences industry practice team can help you identify and manage the exposures that emerge while conducting business in diverse countries and regions around the world. Our expertise extends to providing captive programs when needed, and coordinating clinical trials to ensure that trial managers in different countries around the world obtain the necessary certificates in a timely manner. By implementing an integrated, cost-effective risk management program, you will establish consistent global coverage, improve risk control and protect your critical assets.

## About Aon

Aon plc (NYSE:AON) is a leading global professional services firm providing a broad range of risk, retirement and health solutions. Our 50,000 colleagues in 120 countries empower results for clients by using proprietary data and analytics to deliver insights that reduce volatility and improve performance.

© Aon plc 2018. All rights reserved.

The information contained herein and the statements expressed are of a general nature and are not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information and use sources we consider reliable, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

[www.aon.com](http://www.aon.com)

GDM06020