Public Sector Practice

Forward-Thinking Risk Solutions for the Public Sector
Aon’s Public Sector Practice has developed solutions for many clients. In the United States alone, we have strong, long-term relationships with the following risk profiles:
Forward-Thinking Risk Solutions to Benefit Future Generations
Risk Advice and Services from Recognized Specialists in the Public Sector

Shrinking budgets and staff, new regulations and increased demand for services are forcing today’s risk executives to do more with less. In addition, climate change, technological advances and population growth continue to stress the existing infrastructure and change both the levels and types of risk present.

To address these challenges, Aon Risk Solutions turns to its Public Sector Practice, a team of professionals serving our governmental, quasi-governmental and other public sector clients.

Nationally, the practice has a network of more than 60 colleagues who serve in account management, brokerage, sales, claims, risk control, actuarial and additional areas. Moreover, our national group is part of a global network of public sector practices that includes Canada, the United Kingdom and Australia. Aon professionals in these countries share information and insight, enabling our clients to remain informed of global trends.

Aon uses creative and forward-thinking techniques to respond to our clients’ needs. Our team provides solutions to address the unique risk challenges of rapidly developing social and economic conditions.

As a service provider, we know that we must be in lockstep with our partners as they plan for the future. We constantly analyze how changes in the structure of states, cities and other organizations may affect risk in 10 years, 20 years and beyond.
You Benefit by Accessing the Resources of Aon for Your Risk Solutions

› Recognition and respect from the global marketplace where over USD 50 billion in annual premiums is placed

› A global network supporting local professionals with experience in the public sector

› Up-to-the-minute knowledge of changing regulations and laws

› Sophisticated technology solutions

› An unwavering commitment to the highest levels of service for our clients

› Specialty programs, products and services

› An unparalleled range of services in risk, reinsurance and human resources

› A single team with a broad range of skills to meet your needs
We have detailed knowledge of specialty coverages for exposures that include:

» Clinics
» Crime
» Cyber risk
» Educators
» Environmental
» Fiduciary responsibility
» Firefighters and EMTs
» Historical property
» Law enforcement
» Public officials
» Special events

Our products and services include:

» Alternative risk financing
  » Captives
  » Pooling
  » Self-insurance

» Total cost of risk analysis

» Actuarial and analytics
  » LAMBDA – litigation management
  » Loss forecasting
  » Accruals and budgets
  » Cost allocations
  » Feasibility studies

» Risk control and claims consulting

» eSolutions
  » Risk management information systems, including business intelligence
  » Claims administration platform
  » Medical cost containment
  » Audit, safety management and eLearning

» Construction
  » Builder’s risk
  » Wrap-up

» Diversity and disadvantaged business participation
**Aon Client Promise®**

The Aon Client Promise is a 10-point program developed to create distinctive value based on a deep understanding of each client’s business and risk issues. In addition, a consistent methodology for delivering value and services helps ensure that all clients and all points of contact across a client receive the optimum in customized risk advice and brokerage services in the industry, regardless of their location, industry or market segment.

**Key elements of the Aon Client Promise:**

- A global, uniform approach
- Full transparency in how we create and deliver solutions to clients
- Personalized client promise plans based on each client’s needs and priorities
- Accountability through the Aon Client Promise Survey and measurable scorecard via Aon Client Promise Review

**Aon Global Risk Insight Platform®**

Our methodologies are supported by the Aon Global Risk Insight Platform, the world’s largest proprietary database of insurance placement data. Aon GRIP℠ provides insight across carriers, industries and products on every level, from individual transactions to global trends.

Aon GRIP is also a critical lever in delivering on the Aon Client Promise through our ability to optimize placement design and broking results as well as in strengthening insurers’ value proposition to our clients.

Armed with accurate and timely data, Aon professionals help our clients better understand which programs are most competitive, what their peers are paying, and how to develop programs that improve coverage while containing costs.
Talk with Aon Today

Global reach. Local knowledge. In-depth industry experience. They all add up to key strategic advantages that can help you successfully navigate the challenging public sector landscape and risk environment.

Contact the following representatives for more information about our Public Sector Practices:

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