Aon’s dedicated approach to the protection of valuable assets.

Aon’s marine team consists of 500 dedicated professionals around the world. The team is supported by Aon’s in-house claims specialists and risk engineers.

Global reach and extensive experience
We create innovative insurance solutions tailored to meet the specific needs of our individual clients, rather than accepting the “off the shelf” products offered by insurance markets. We collect proprietary risk information, where permitted, that allows unique insight as to what coverage terms should be, rather than allowing insurers to dictate coverage terms in a vacuum.

A single team empowered to deliver value to clients
A specialized segment within our Cargo practice division handles the fine arts and specie shipments. Many lines require security and secrecy to ensure successful shipments. Risk management and mitigation techniques, like packing and tracking devices are key to items arriving at their final destinations. Aon has a dedicated London facility through Lloyd’s to handle unique coverages and perils for these special and often rare items.

A broad spectrum of areas covered
The expertise and knowledge of the marine team covers a wide range of industry segments including, but not limited to:
- Mining (precious metals, stones) site to buyer options
- Minting operations
- Financial Institutions (cash, securities, bonds)
- Jeweler’s block - retail, wholesale, buyers, manufacturers
- Museums and collectors

A wide array of solutions
The marine team are able to design and place a number of other products specifically developed to meet the growing needs of Aon’s global client base that include:
- Fine Arts (public and private collections)
- Galleries/dealers
- Fine wine collections
- Cash, jewels, valuables in transit
- Precious stones, metals and ores
- Employee fidelity
- Political Risks – confiscation, expropriation, nationalization and deprivation
- Lost Instrument Bonds (stock certificates)

Aon Canada’s Marine team advocacy and added-value
The Marine Practice is proud to provide a wide range of added value services we can offer Aon’s clients to support the Aon value proposition. Claims service is critically important for nearly all clients according to our Client Promise surveys. We have a strong team of experienced claims advocates and negotiators that underpin business retention rates of more than 90 percent.

Our team provides in-depth review services with a broad range of experience in the area of insurance wordings and clauses, marine and mining contracts, service agreements and the numerous other undertakings that exist in the insurance environment.