Marine Cargo and Logistics

Aon’s dedicated approach to marine risk management

Aon’s marine team consists of 500 dedicated professionals around the world. The team is supported by Aon’s in-house claims specialists and risk engineers.

Global reach and extensive experience
Aon’s marine cargo and logistics team offers a wide range of cargo related insurance products for all types of goods within the global supply chain. Specialists within the team have a range of expertise and knowledge that positions Aon to support our clients’ needs in the insurance market. The marine cargo team is well placed to offer clients access to innovative and cost effective cargo insurance products, both in Canada and other worldwide insurance markets. The team also places and manages a large number of extensive global programs for clients that provide worldwide coverage across numerous territories.

A single team empowered to deliver value to clients
The cargo team is able to provide transparent and compliant premium allocation models to clients, in order to keep premium and tax payments at appropriate levels. The team also provides additional risk management advice to clients to assist in minimising potential claims. This advice comes from both the team members’ extensive industry experience and from underwriters, with whom strong professional partnerships are used to benefit clients. The marine cargo and logistics team also provides a web-based certificate issuance and claims handling system, called MarineNet. The system uses data capture tools to output detailed risk management information and risk trending. The marine claims teams located across the country have an in-depth technical, legal and insurance knowledge to handle claims effectively across all marine insurance products.

A broad spectrum of areas covered
The expertise and knowledge of the marine cargo and logistics team covers a wide range of industry sectors, including but not limited to:
- Energy
- Automotive
- Food/beverage
- Forestry
- Clothing/textiles
- Pharmaceuticals
- Financial institutions
- Logistics and freight forwarding

A wide array of solutions
The marine cargo team are able to design and place a number of other products specifically developed to meet the growing needs of Aon’s global client base:
- Marine cargo import/export insurance
- Compliant global programs
- Stock throughput insurance
- Excess of loss insurance
- Project cargo
- Consequential loss/delay in start up insurance
- Freight liability insurance
- Shipper’s interest insurance
- Supply chain management
- Freight equipment insurance-trailers, containers, etc.
- War on land and associated perils cover
- Financial institutions
- Logistics and freight forwarding
Aon Canada's marine team: advocacy and added-value

The Marine Practice is proud to provide a wide range of added-value services we can offer Aon’s clients to support the Aon value proposition. Claims service is critically important for nearly all clients according to our Client Promise surveys. We have a strong team of experienced claims advocates and negotiators that underpin a business retention rate of more than 90 percent.

Aon is the only broker to include a Fellow of the Association of Average Adjusters in the UK as an integral part of our claims team, and as part of the deep-seated marine insurance technical knowledge that our team can offer our clients and prospects. Our team provides in-depth review services with a broad range of experience and expertise in the area of insurance wordings and clauses, marine and offshore contracts, service agreements and the numerous other undertakings that exist in the marine insurance environment.

We’re here to empower results

With four offices to serve you nationally in Halifax, Montreal, Toronto, and Vancouver please contact:

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