# Aon Buyout and Wind-up Services

Steering your scheme to its destination



For professional clients only

## Navigating the closing stages

Bulk annuity transactions may attract all the headlines, but they do not mark the end of a scheme's life. Critical and complex steps remain: establishing members' exact entitlements, managing residual risks and delivering a smooth handover to the selected insurance company.

These projects should be overseen by a dedicated adviser with the expertise to guide you along the most efficient route as you finalise your members' benefits and wind up your scheme.

#### Introducing Aon Buyout & Wind–up Services

The challenges of winding up a defined benefit scheme have grown as a result of increasingly complex regulations. The project risks, member impacts and interdependencies have become more difficult to manage effectively and subject to challenge.

Our comprehensive solution will help steer schemes efficiently through this journey. Drawing on strong personal experience, our expert team keeps up the momentum beyond the annuity transaction and ensures that the project risks are managed and mitigated in the right way.



Aon's strong commitment to delivering a complete solution on a very complex buyout has been critical for us and for our members. They quickly integrated and worked well with all parties. Their knowledge of the market allowed them to set a clear plan and then adapt that plan as the project developed.

> Richard Phillips, Chairman of Trustees, Asda Group Pension Scheme

#### Key features of Aon Buyout and Wind–up Services

Our tried and tested processes and project management capabilities will help ensure that your project is completed efficiently and cost-effectively.

- Latest thinking specialist knowledge from the latest landmark buyout projects to help navigate complexities and avoid pitfalls
- Collaboration close working relationships with insurers and advisers
- Comprehensive expertise a 'one-stop-shop' across the end-to-end project including: insurer expertise, data cleansing, communications, legacy DC solutions and indemnity cover



The Aon Risk Settlement team stand out due to their collaborative approach, which means when issues arise, which they always do when winding up a scheme, everyone is working together to find a solution.

> Sammy Cooper–Smith, Rothesay Life

### Why Aon?

As well as our market leading bulk annuity broking credentials, Aon is the market's mostexperienced team, guiding over 500 schemes to settlement since the 1990s. Our dedicated expertise and market presence keep us at the cutting edge of developments.

It is important that scheme wind-ups are managed with a clear view of all steps and pitfalls from the outset, avoiding duplication of time and cost and providing all stakeholders with a 'clean break' at the end of the winding-up process.



Aon have many years of experience of all aspects of getting to buyout, not just delivering broking. The team's commitment has proved invaluable in working with the trustees to deliver a complete solution for handing over all risks and responsibilities smoothly.

> Tiziana Perrella, Dalriada Trustees

#### Contacts

For more information on our Buyout and Wind-up Services, or Aon's other risk settlement solutions, please ask your usual Aon contact, or one of our specialists:

Stephen Purves

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#### About Aon

The information contained herein and the statements expressed are of a general nature and are not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information and use sources we consider reliable, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

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