

Growing insurers' Accident, Health & Life business with Aon

From evolving healthcare systems and low interest rates to increasing regulatory requirements and unpredictable catastrophic events, Accident, Health and Life re/insurers across the globe face a breadth of challenges.

Whether you are looking to profitably grow your business, understand and effectively manage your risks, or develop an effective capital strategy to embrace emerging opportunities, our global team of dedicated professionals is on hand to help.

Did you know...?

- We have closed 2 annuity reinsurance transactions in 2018 with **total assets in excess of \$1 billion**
- Our Managed Care team **placed reinsurance programmes for 4 first-time buyers in the Florida health market in 2018**
- We helped a UK client **save GBP49m of capital on its legacy block of business**
- A US Life insurer was able to **generate USD13 million ceding commission from an underperforming fixed annuity block**

Our differentiated offerings



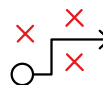
Reinsurance advocacy

Translate risk into tolerance and organisational goals into effective risk management strategies.



Dedicated data and analytics

Turn data into actionable insights and solutions



Consultancy on strategic goals

Respond to changing market dynamics

We're here to empower results

Global Contacts

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Clients

- Accountable care organizations
- Captives
- Health plans/systems
- Hospitals
- Insurers
- Managed care organizations
- Managing general agents
- Managing general underwriters
- Provider/physician groups
- Third party administrators
- Reinsurers

Product expertise

- Accident: individual/group
- Ancillary/voluntary products
- Annuity reserve buy-outs
- Capital/surplus relief
- Financing of new business: value-in-force (VIF) transactions and in-force block dispositions
- Group life and disability
- Managed care
 - health plans/hospitals
 - medicare/medicaid
 - provider/physician
- Medical: individual/group
- Pathwise®: valuation, pricing and hedging for life/annuity
- Provider excess
- Self funded health programs

Capability / services

- Actuarial expertise
- Catastrophe modelling: Earthquake, terrorism and pandemic
- Claims management and advocacy
- Data visualization tool
- Distribution innovation
- Product development
- Managing annuity risk
- M&A, asset and investment strategies
- Rating agency & capital Requirement assistance
- Regulatory advice (IFRS, Solvency II, BCAR)
- ReMetrica®: dynamic financial analysis

Quick facts

100+

global broking, analytics and claims specialists

900+

client partnerships

USD4.1bn+

of reinsurance premium with 75+ reinsurers