Captive Benchmarking Report

Insurance, Investment and Finance

The insurance market is changing

Market conditions are prompting more discussions around alternative risk financing options as many organizations see their risk transfer costs surge. The trend towards increased retentions will almost certainly lead to more extensive utilization of captives and captive-type solutions, even by businesses that may have previously discounted this approach for reasons ranging from lack of scale to capital commitment. These reasons may no longer be relevant.

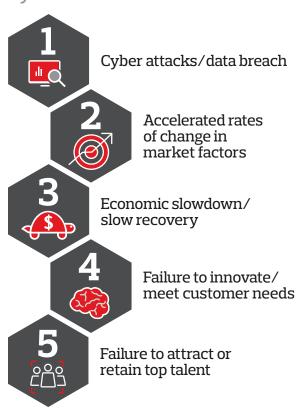
Headline numbers

247 number of captives

\$10.4bn
in Gross Written Premium

Top five emerging risks

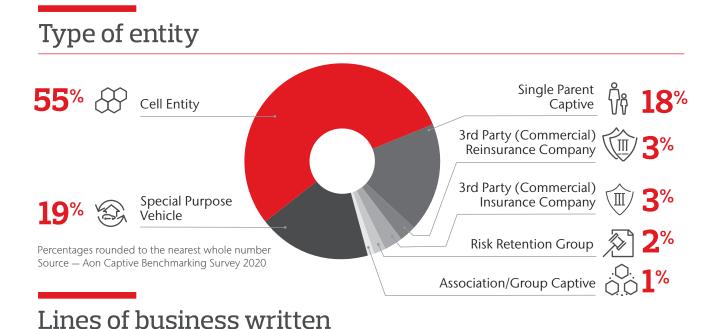
by 2022



Current top ten risks

	% of respondents indicating as top ten risk	% with plans in place	% with loss from risk
Cyber attacks / data breach	66 %	86%	2 %
Damage to reputation / brand	53 %	45 %	3%
Economic slowdown / slow recovery	42 %	33%	32 %
Accelerated rates of change in market factor	s 38%	46%	38%
Capital availability / credit risk	34%	74 %	10%
Asset value volatility	34%	60%	38%
Regulatory / legislative changes	39%	51 %	37 %
Increasing competition	27%	38%	47 %
Failure to innovate / meet customer needs	31%	43%	13%
Interest rate fluctuation	26%	67 %	37 %

For more information please visit www.aon.com/captives



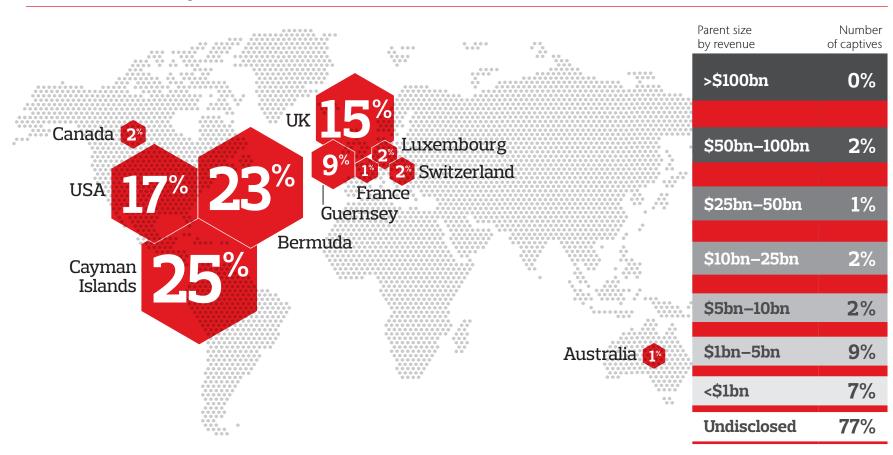




Captive Benchmarking Report

Insurance, Investment and Finance

Parent country



Aon's Captive & Insurance Management

Aon's Captive & Insurance Management delivers value to clients by focusing on management, control and reduction of clients' total cost of risk.

insurance entities managed worldwide



15% of the insurance management market

\$38bn

total premiums

Our clients generate total premiums of over US\$38 billion per annum through managed insurance vehicles



How we help our clients

We help our clients identify and quantify the risks they face by assisting them with the selection of the appropriate risk transfer, risk retention, and risk mitigations. As a risk retention mechanism, a captive insurance company is often at the heart of a comprehensive risk program.



Contact us

John English | Chief Executive Officer

+44 207 086 3040 john.english@aon.co.uk

Nancy Gray | Regional Managing Director, Americas

+1.802.652.1570 nancy.gray@aon.com Vincent Barrett | Regional Managing Director, EMEA

+353 868188595 vincent.barrett@aon.ie

Alastair Nicoll | Regional Director, APAC

+65 6231 6485 alastair.nicoll@aon.com

