

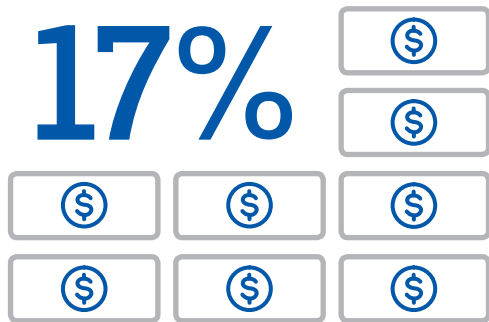
Top Questions to Ask When Preparing Employees for a Financially Successful Retirement



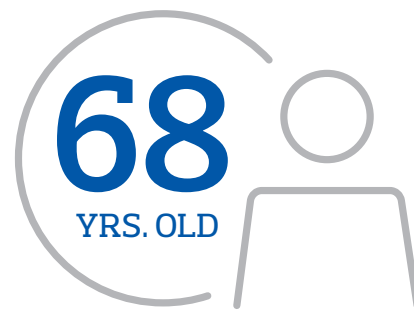
◆ **How much do employees need to retire and maintain their standard of living?**
An average of **11 times their final pay** for an adequate age 65 retirement.



◆ **Are today's employees prepared to meet their needs at retirement?**
Only 1 out of 5 employees is projected to have retirement savings that exceed the amount needed at age 65.



◆ **How much should employees be saving for adequate retirement income?**
On average, employees need to save **17% of each year's pay**, including contributions from the employer.



◆ **When will employees be able to retire with adequate retirement resources?**
The median employee is expected to be financially ready to **retire at age 68**.

Learn more questions to ask by downloading *The Real Deal* at aon.com/therealdeal.