

Commodity Industry Practice

Minimize your risks, optimize your opportunities, empower your results



Commodity Industry Practice: from risk to opportunity

Commodity trading has been an essential business for ages. Ancient civilizations traded a wide array of commodities. In this day and age, commodities aren't any less important. But one thing has changed. The risks of trading in commodities is far more complex than it was 'back in the day'.

Commodity Trade is a business that involves a large and often complex transport, storage, liability, financial and political risks on a regular basis. Commodity Industry Practice is dedicated to finding the best solutions for there commodity trade risks.

Risks, claims and opportunities

We perform this task for every type of commodity (energy, oil, steel, grains, metals, fertilizer, etc.) and for transactions throughout the world. We have an experienced team of account managers, specialist brokers, risk managers, claims handlers and administrators who only deal with commodity related business, which is unique in the world.

Products and Services

Being an insurance broker specialised in commodity trade we do not only have knowledge of the goods you trade and the risks involved, but also of the range of insurers and of the many types of available insurances. There are no standard solutions for insuring international commodity transactions. Each transaction is more or less unique. Therefore, our motto is 'tailor-made solutions'.



Getting to know your business

We aim to build a strong partnership. Our team of commodity experts will get to know your business goals and exposures. Then, along with you we will develop the best strategy to minimize your risks, optimize your opportunities and empower your results.



Discover

Through dialogue with you we will gain a full understanding of your needs and goals.

We use our knowledge and expertise along with you to gain understanding on your business and unique needs.

- Q&A
- Beginning of partnership



Calibrate

We quantify your risks using our Data & analytics competences measuring your level of exposure.

Using Data & Analytics we will identify your risk profile measuring your potential with the market.

- Risk quantification
- Market exploration



Develop

Alongside with you, we will develop the best strategies and solutions to fully support you in every phase of your business.

After strategizing and measuring your risks we will develop tailor made solutions exploiting our market power.

- Market negotiation
- Full Aon power available with multiple broking center around the globe.

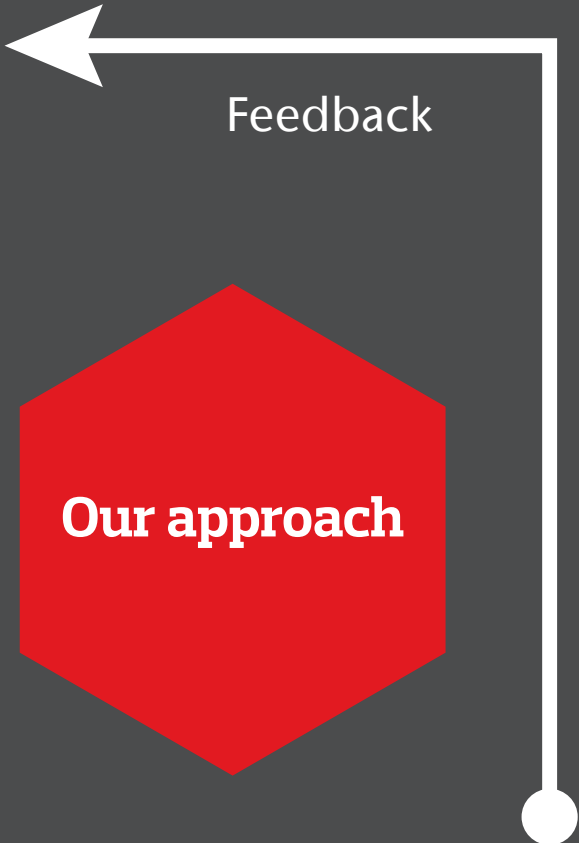


Deliver

We place your local/global insurance and execution of tailored initiatives and products.

We deliver to you your tailor made solution world-wide.

- Policy placement
- Optimal Terms & Condition at the most competitive price



Where can we help?

Our partnership approach enables us to create programs specifically made for your unique business that allow you to operate at full capacity

Commodity Industry Practice is the only commodity focused department in the world which deliver bespoke solutions to commodity players in the market. Through building virtual team across all solution lines we provide the best of Aon to you, in all the aspects of your business.

- International cooperation with our local team to place your master/local policies
- Full risk management & consulting assistance



Empower results

In the risk mitigation process, claims advocacy and operations have a paramount role for your insurance. We provide you full dedicated teams which assist you at any moment in time.



Operational excellence

Our commodity experts closely monitor every aspect of your business along side with the broking center in order to deliver you a full service any moment.

The operations and claims team, work together in one unit to best provide you a full picture of your insurance solution, ready to report any moment you need

- IT declaration system
- Data & analytics report

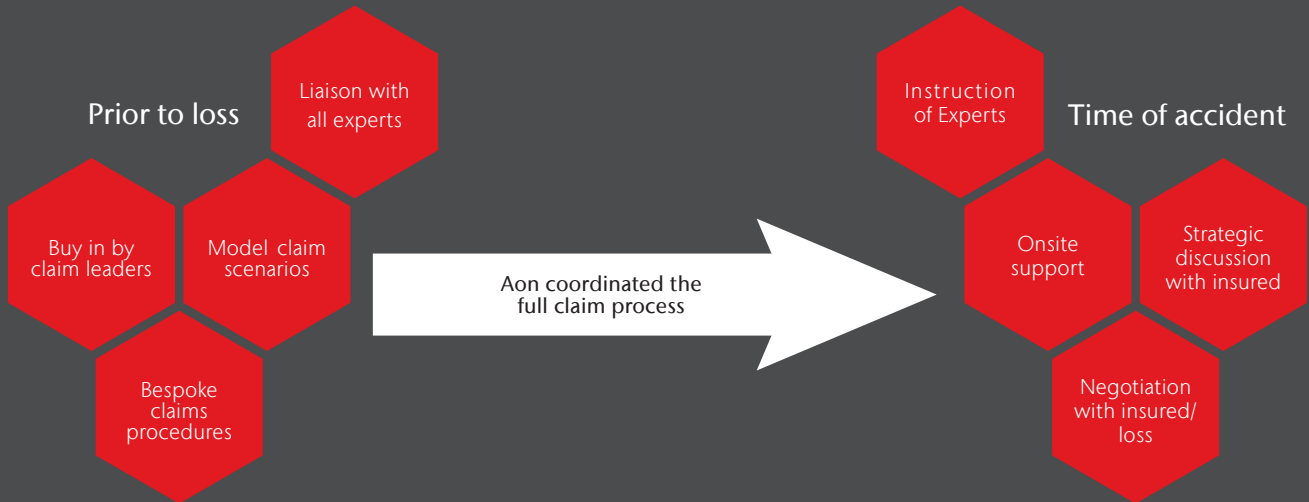


Full service broking

Aon provides best in class claims services and solutions to client around the world. Our local team spread around the world, along with professional insurers and inspectors secure appropriate payments in the best achievable frame times.

- Focus on speed and value payments in alignment with our client business need
- Provide claims insight to identify productivity improvement opportunities

Claims management



About Us

Commodity Industry Practice is a dedicated commodity insurance department active for over 30 years.

Insurance solutions for	Our team is based in
Commodity traders	Amsterdam
Commodity financiers	Geneva
Commodity producers	Antwerp

Why choose Commodity Industry Practice?

When you partner with Commodity Industry Practice you have access to insurance and risk management experts who understand your business needs. Our market power enhanced by Aon Plc. located in 120 countries with more than 50,000 colleagues allow us to enter in all market world-wide providing you the best service at the most competitive price.

Global access

- The concept of Aon United, unlocks to our clients full broking capacity world-wide in more than 120 countries
- Master programs and placement of local policies

Market leader

- As market leader, Aon has market access in every continent, negotiating the best condition at the lowest price

Add value

- Quantitative and qualitative assistance for your commodity business
- Risk advisory
- Commodity industry expertise

#1 Primary professional service firm

- +\$60B premium placed annually
- +90% average retention

Expertise

- Risk protection
- Finance security
- Corporate Governance
- Business continuity



Aon plc (NYSE:AON) is a leading global professional services firm providing a broad range of risk, retirement and health solutions. Our 50,000 colleagues in 120 countries empower results for clients by using proprietary data and analytics to deliver insights that reduce volatility and improve performance.

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