

# Bringing Lloyd's capacity to global risks

## Aon Client Treaty

As part of Aon's continued commitment to developing superior solutions, Aon and a panel of underwriters at Lloyd's have collaborated to offer a new Lloyd's-led facility.

Aon Client Treaty is an evolutionary step forward from Aon's Sidecar, structured as a guaranteed co-insurance solution<sup>1</sup> that offers 20 percent follow capacity to Aon clients.

With a truly international footprint and ability to support a comprehensive range of risks, this facility will bring A+-rated<sup>2</sup> Lloyd's security and its specialist underwriting capabilities to Aon clients globally.

### Data and analytics: Driving change in the marketplace

Aon has worked with a panel of Lloyd's underwriters to analyse and model data points across a portfolio of more than 100,000 policy transactions, emanating from over 100 countries and with insights gained over six years. This has enabled Aon and the participating underwriters to apply technical rigour and pre-underwrite a complex portfolio of risk, optimising client outcomes across a range of diverse industries and geographies.

➤ This facility will be a powerful differentiator for Aon, moving the market to drive the best outcomes for our clients.

**Karl Hennessy - President, Aon Broking**

**20%**  
exclusive  
co-insurance  
capacity

### Pre-secured capacity

- Clients will now have access to automatic pre-secured co-insurance follow capacity of 20 percent of in-scope orders to support their placements
- For risks attaching from 1 January 2016, this facility will be available to clients with eligible placements via Aon's Global Broking Centre in London
- This is a new way of accessing additional capacity

**Extensive  
eligibility  
for clients**

### Qualified certainty

- The Lloyd's capacity will support every industry segment and risk class in Aon's Global Broking Centre in London<sup>3</sup>
- Clients will benefit from A+-rated Lloyd's security, backed by the Lloyd's Chain of Security

### About Aon

Aon plc (NYSE:AON) is a leading global provider of risk management, insurance brokerage and reinsurance brokerage, and human resources solutions and outsourcing services. Through its more than 69,000 colleagues worldwide, Aon unites to empower results for clients in over 120 countries via innovative risk and people solutions. For further information on our capabilities and to learn how we empower results for clients, please visit [aon.com](http://aon.com)

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**Lloyd's  
network**  
of global licenses

### Global heritage

- The Lloyd's Claims Scheme allows automatic claims agreement and settlement protocols that secure faster payment times
- Lloyd's system of global licenses is one of the most extensive set of licenses in the industry

**Automatic  
follow-form**

### Consistent coverage

- Pricing, wording, terms and conditions will follow that of the lead insurer, helping to provide complementary and consistent capacity on placements
- This follow-form capacity simplifies the placement process
- Capacity is exclusive to Aon clients

<sup>1</sup> For risks that satisfy pre-agreed criteria

<sup>2</sup> S&P's rating of Lloyd's

<sup>3</sup> With the exception of Political and Credit risk